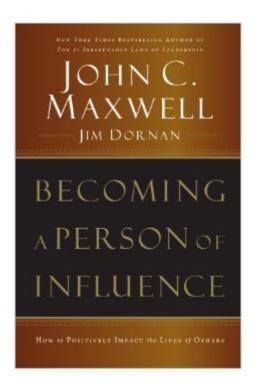
The book was found

Becoming A Person Of Influence: How To Positively Impact The Lives Of Others





Synopsis

America's leadership expert teaches that if your life in any way connects with other people, you are an influencer. Whatever your vocation or aspiration is, you can increase your impact with Maxwell's simple, insightful ways to interact more positively with others. Watch your personal and organizational success go off the charts!

Book Information

Paperback: 224 pages

Publisher: Thomas Nelson; 7/30/06 edition (August 27, 2006)

Language: English

ISBN-10: 0785288392

ISBN-13: 978-0785288398

Product Dimensions: 5.4 x 0.6 x 8.3 inches

Shipping Weight: 12.3 ounces (View shipping rates and policies)

Average Customer Review: 4.4 out of 5 stars Â See all reviews (92 customer reviews)

Best Sellers Rank: #12,537 in Books (See Top 100 in Books) #20 in Books > Christian Books &

Bibles > Christian Living > Business & Professional Growth #40 in Books > Christian Books &

Bibles > Christian Living > Dating & Relationships #102 in Books > Christian Books & Bibles >

Christian Living > Self Help

Customer Reviews

This is the first book I ever read of the author. Therefore, my comment might look more positive than other reviewers who had read the authors' other books. In fact, when I bought it, I took it as a book of communications. Of course I was wrong and it is a book about "leadership". As a middle aged mid-tier manager who had read many books about leadership, I am obliged to say that this is not outstanding. However, I must give my praise to the part devoted to the importance and practice of "listening". The author gave interesting messages about it and presented even more interesting sayings, such as:-""No man would listen to you talk if he didn't know it was his next turn. - Edgar Watson HoweYou aint learning nothing when you're doing all the talking. - Lyndon JohnsonBig people monopolize the listening. Small people monopolize the talking. - David SchwartzAfter watching the novice take several swings at the tennis ball, the pro stopped him and suggested ways he could improve his stroke. But each time he did, the student interrupted him and gave his opinion of the problem,...and the coach began to nod his head in agreement. When the lesson ended, a woman who had been watching said to the pro, "why did you go along with that arrogant man's

stupid suggestions?" The pro smiled and replied, "I learned a long time ago that it's a waste of time to try to sell real answers to anyone who just wants to buy echoes. "Beware of putting yourself into a position where you think you know all the answers. Anytime you do, you'll be putting yourself in danger. It's almost impossible to think of yourself as "the expert" and continue growing and learning at the same time. All great learners are great listeners.

Download to continue reading...

Becoming a Person of Influence: How to Positively Impact the Lives of Others Persuasion: The Key To Seduce The Universe! - Become A Master Of Manipulation, Influence & Mind Control (Influence people, Persuasion techniques, Persuasion psychology, Compliance management) Persuasion: The Subtle Art: How to Influence People to Always Get YOUR Way and What YOU Want (Persuasion, Influence, Hypnosis, Psychology, Compliance Gaining, Human Behavior, Mind Hacks, Book 4) Summary - Influence: An Amazing Summary About This Book Of Robert Cialdini! -- The Psychology Of Persuasion (Influence: An Amazing Summary-- Persuasion, ... and Practice, Summary, Book, Influencer) Between Person and Person: Toward a Dialogical Psychotherapy Person to Person: The Problem of Being Human, A New Trend in Psychology Impact Mapping: Making a Big Impact with Software Products and Projects IMPACT Mathematics, Course 3, Spanish Student Edition (ELC: IMPACT MATH) (Spanish Edition) On Becoming a Person: A Therapist's View of Psychotherapy Becoming a Person Cat Training: The Definitive Step By Step Guide to Training Your Cat Positively, With Minimal Effort (Cat care, Kitten Care, Cat Behavior, Cat Language) The Body Doesn't Lie: A 3-Step Program to End Chronic Pain and Become Positively Radiant Get Positively Beautiful: The Ultimate Guide to Looking and Feeling Gorgeous Positively Fifth Street: Murderers, Cheetahs, and Binion's World Series of Poker Don't Forget the Parsley: And More from My Positively Filipino Family The Baseball Maniac's Almanac: The Absolutely, Positively, and without Question Greatest Book of Facts, Figures, and Astonishing Lists Ever Compiled Extended Massive Orgasm: How you can give and receive intense sexual pleasure (Positively Sexual) Cat: Cats: Kittens: How to Take Care of Your Cat: Advice from a Cat Person: Everything You Need to Know from First Days to the Rest of Their Lives Adventures in the Lives of Others: Ethical Dilemmas in Factual Filmmaking The Lives of Others

Dmca